

WINNING PRESENTATIONS

Engaging your audience



WORKFORCE CAPABILITIES

WP LEVEL 1 - ESSENTIALS

Creating a compelling message

- WP foundations
- WP essentials
- WP tools and techniques
- WP visual aids

WP LEVEL 2 - EXTENSION

Influencing audiences to take action

- WP presenting with influence
- WP storytelling in business
- WP virtual presentations
- Managing audience interaction

WP LEVEL 3 - MASTERCLASS

Mastering high stakes presentations

- Own the space and the silence
- Read and re-engage audiences
- Build trust and believability
- Handling challenges, roadblocks and surprises

FACILITATING LEARNING AND GROUPS

Guiding and managing a group to achieve a set of outcomes

- Facilitating learning
 - Facilitating meetings – face to face and virtual
 - Facilitating group dynamics
 - Train the trainer
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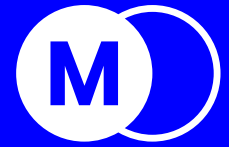
BUSINESS IMPACT

- Clear and consistent messaging
- Employee confidence
- Listening to the quiet achievers

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- Strong focus on calls-to-actions
 - Connecting people together
 - Delivery of performance outcomes

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- Alignment between leaders and values
 - Ability to create long-lasting change
 - Employee confidence in the organisation

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- High quality outcomes are achieved
 - Employee engagement in the process
 - Groups own the outcome
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MAURA FAY
LEARNING

WINNING PRESENTATIONS

Our Track Record

301

clients

20

industries

2112

days

Here is a sample of the 301 clients we have worked with in Winning Presentations

Abbott Australasia
ABN AMRO Bank N.V.
Accenture
AMP
ANZ
Aon Group Australia
Aristocrat Technologies
Australia Post
ACU
Bank of America
BASF
Bayer Australia
BP
British Airways
BT Financial Group
Bunnings
Caltex Australia Petroleum
Coca Cola Amatil
Commonwealth Bank of Australia
Coles
CSC Technology
Deloitte
Department of Justice
Department of Education

Deutsche Bank Australia
Domain Group
eBay Australia & NZ Pty Ltd
Electrolux Home Products
Energy Australia
Ericsson Australia
First State Super
GE
George Weston Foods
GlaxoSmithKline
Goldman Sachs Australia
Goodyear Dunlop Tyres
HSBC
Insurance Australia Group
IBM
ING Bank
Jacobs Douwe Egberts
KPMG
Lendlease Group
McKinsey & Company
Melbourne Water
Minter Ellison Lawyers
Mirvac
MLC
National Australia Bank

Nissan Motor Co
Olympus Australia
Orica Limited
Perpetual Limited
PwC
Rabobank Australia
REA Group
Renault Australia
Rio Tinto
Samsung Electronics
Sportsbet
Stanwell
Stockland
Suncorp
Sydney Trains
Sydney Water Corporation
Teachers Mutual Bank
Telstra
Star Entertainment Group
UTS
Viacom Australia
VicRoads
VicSuper
Virgin Money
William Buck

ABOUT MAURA FAY LEARNING

Maura Fay Learning is a leading global learning and development company, providing a wide range of premium learning solutions to meet the needs of today's modern workplace.

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